

James O'Hara

EVP Strategy, GR & PR

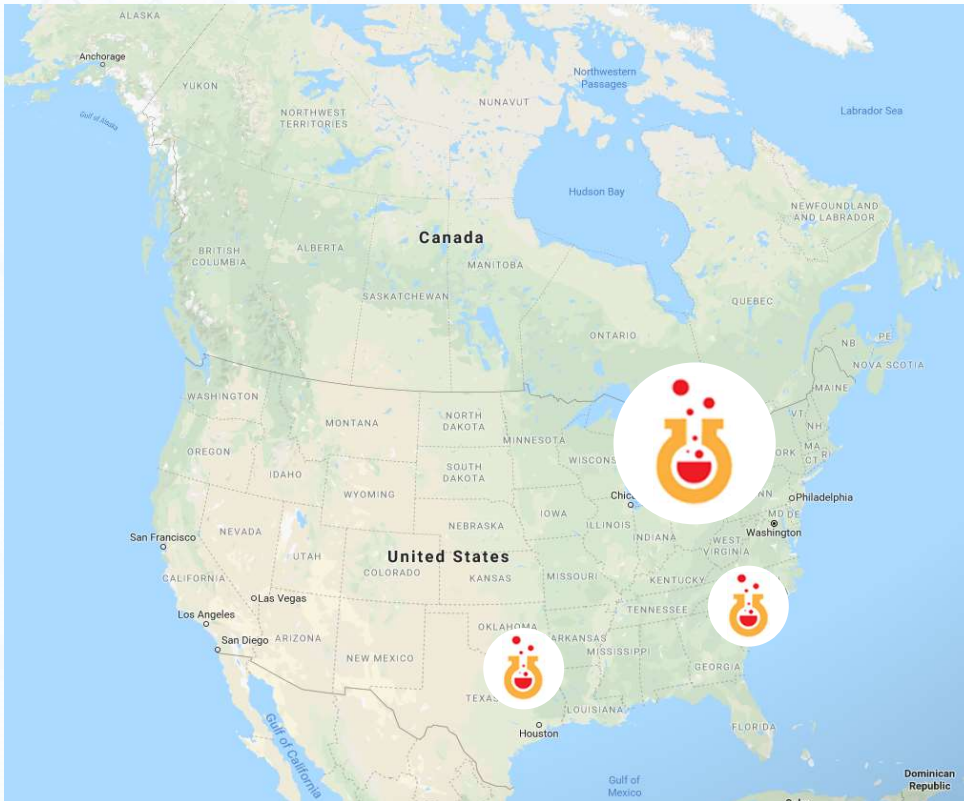
AI for Polypharmacy Management
Clinical Research Association of Canada



Agenda

1. Who we are
2. Applied AI + Polypharmacy
3. Future Development

Introduction



CLIA Approved Laboratories

FDA Cleared Devices

ISO 13485 (Devices)

ISO 15189 (Clinical Labs)

Backed by state-of-the-art mass spec technologies and research evidence

Driven by diagnostic experts

Seroclinix
lab diagnostics

Services

Lab Services

Toxicology

Drug Compliance

Patient Monitoring

Product Testing
(Cannabis and Pharmaceuticals)

Lab-as-a-Service

QC/Calibrator Manufacturing

Management

Data Review

Mechanical Requirements

Personalized Medicine

Testing

PGx

Polypharmacy

Biomarker based wellness testing

Personalized Prescribing

AI Assisted

Personalized Metabolism

Prescription Modelling

CE-TOF

Multisegmented Injection - Capillary Electrophoresis – Time of Flight – Mass Spectrometry



(2017). U.S. Patent Application No. 15/293,775.

- Gold-standard technology repurposed to **disrupt healthcare testing**
- **13+ simultaneous** injections
 - **<2 minutes** per sample
- Get the **full picture** with no panel limitations faced by traditional approaches
- With any biological sample, profile **drugs, lifestyle markers, disease indicators, and more**



Applied AI + Polypharmacy

Drug-Drug Interactions

Applied AI + Machine Learning in Healthcare

Machine Learning Definition

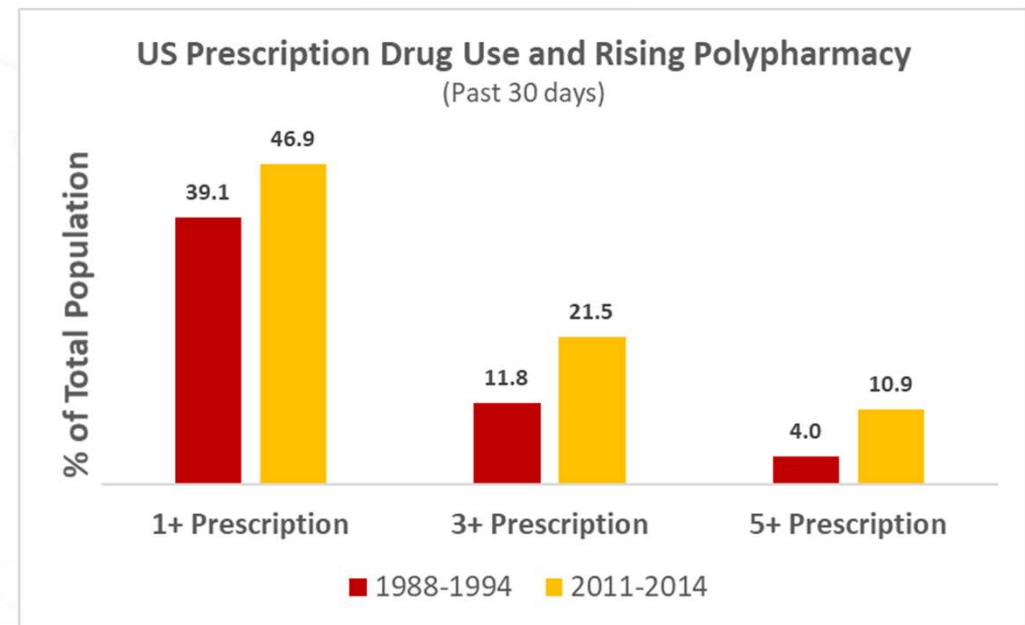
- AI is the ability to analyze an environment and take actions to maximize contextual success
- Machine learning (ML) is a subset of AI and the field of algorithms and statistical models
- Seroclinix applies ML to data analysis and insights

How Seroclinix is applying machine learning:

- At Seroclinix, our analytics systems touch every data point we generate
- Our insights get stronger every test we complete
- Modelling compound (drugs, biomarkers, etc.) migration behaviour
- Reinforcement learning of predictive Pharmacogenetics → confirming predicted phenotype
 - Ex. Patient A is a hypermetabolizer of Drug A, we then measure drug-metabolite levels to confirm
- Pathway network analysis of drug-metabolite levels
- Prescription recommendation engine

What we've seen in practice...the impact of DDIs

- Increasing trend of drug-drug interactions (DDI)
- **35.8%** of Americans aged **57-85** take **5+** medications
- **39%** of adverse drug reactions (ADR) were the result of inappropriate drug prescription combinations or drug-drug interactions
- **25%** of patients have an ADR within **3** months of starting a prescription
- Some estimates put ADR as the 4th leading cause of death in the United States

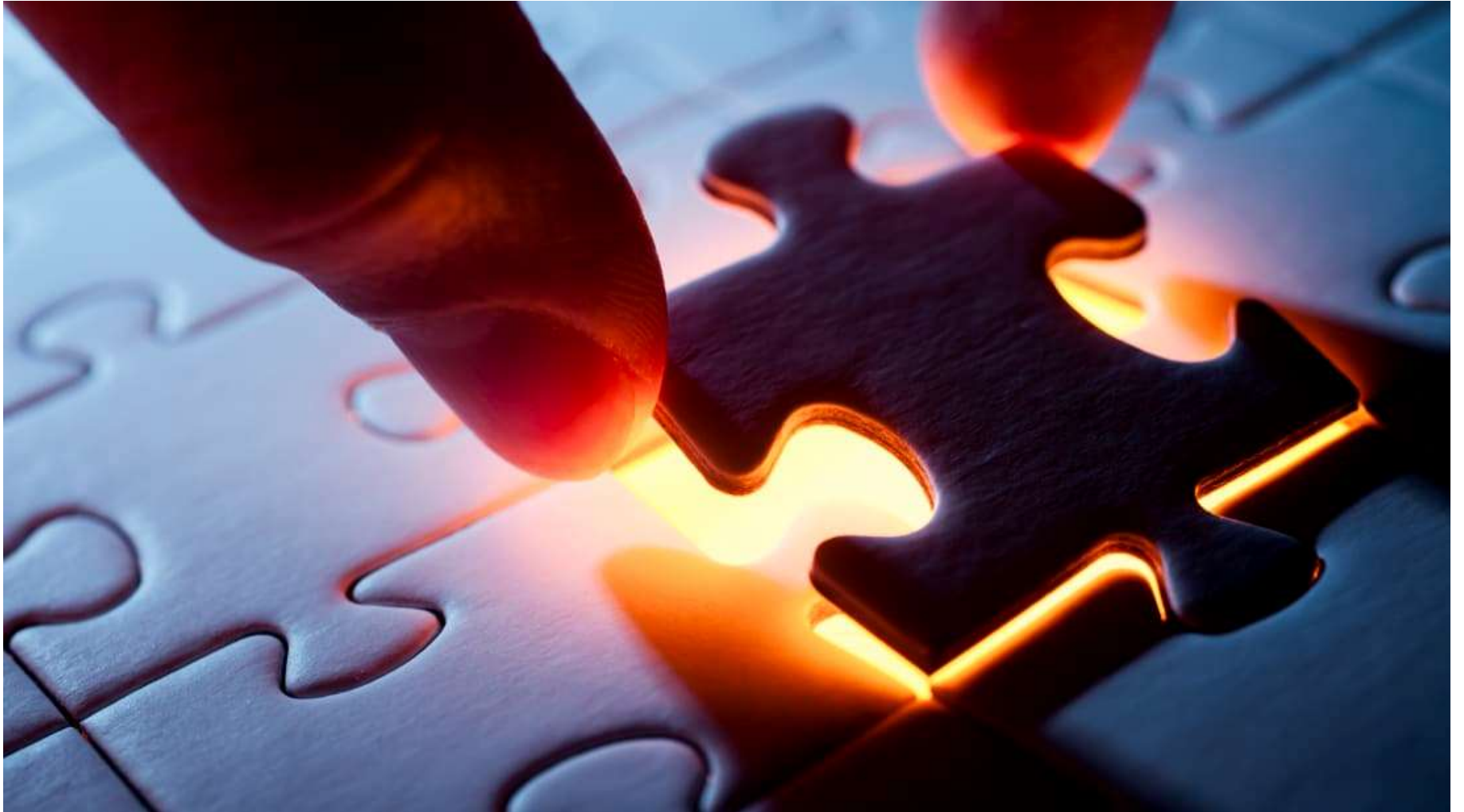


Our analysis on the principal cause....

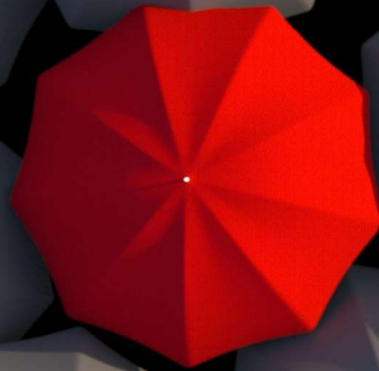
Root Cause

- The lack of accessible + actionable information
- No objective solution to have the right conversations
- Patient-Doctor-Pharmacist communications

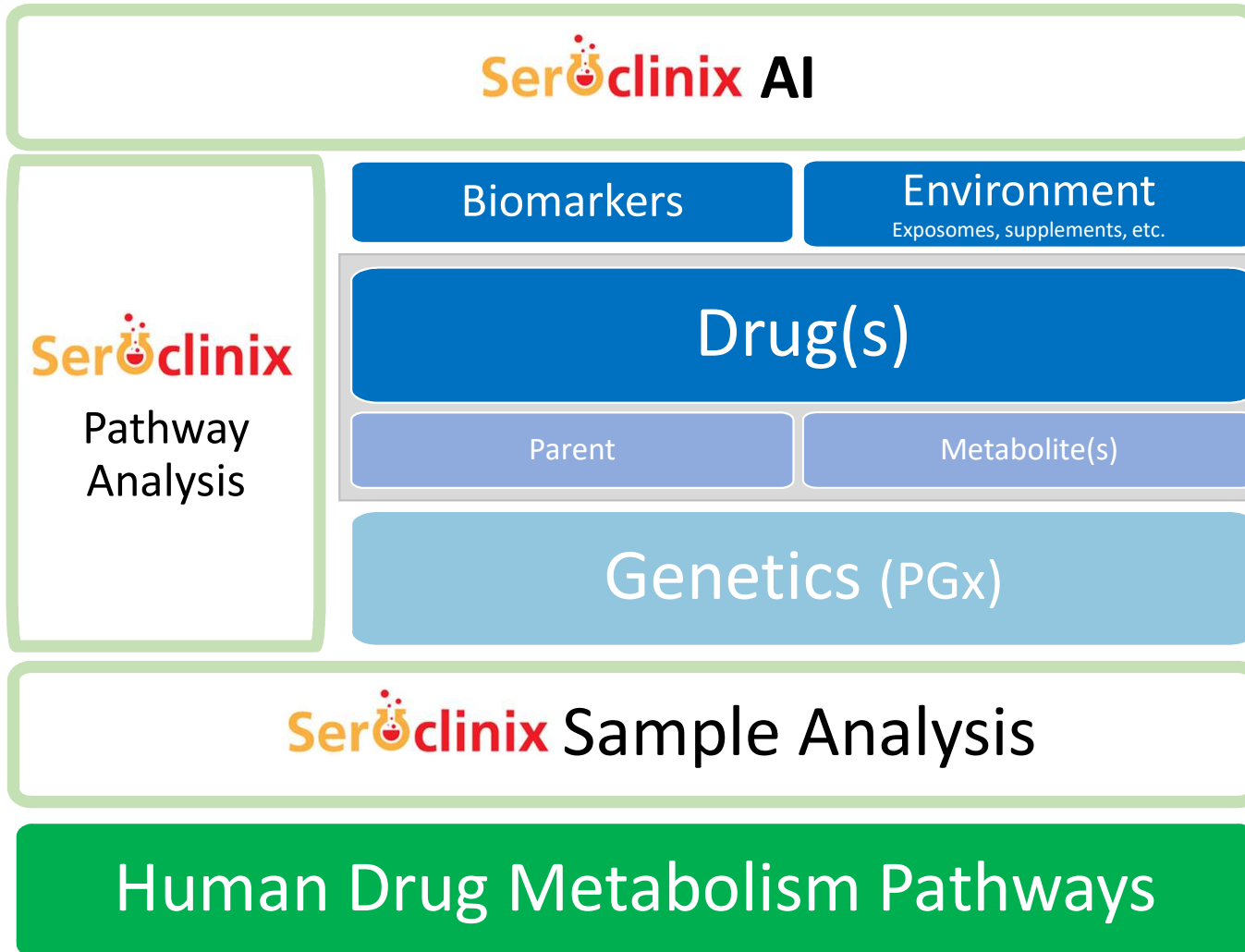




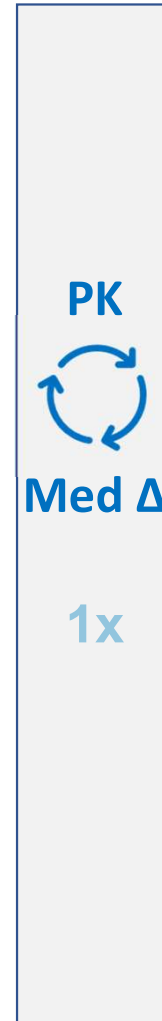
Our Solution



Seroclinix Polypharmacy Solution



Frequency



Results



Seroclinix Polypharmacy Solution

Seroclinix AI

Human Drug Metabolism Pathways

Results

Personalized

Ubiquitous

Seroclinix Polypharmacy Solution

Seroclinix AI

Seroclinix Sample Analysis

Human Drug Metabolism Pathways

Results

Personalized

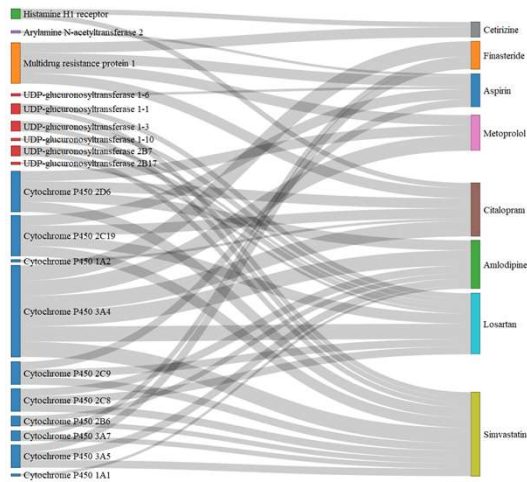
Ubiquitous

Seroclinix Polypharmacy Solution

Seroclinix AI

Seroclinix

Pathway
Analysis



Seroclinix Sample Analysis

Human Drug Metabolism Pathways

Results

Personalized

Ubiquitous

Seroclinix Polypharmacy Solution

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Seroclinix

Pathway
Analysis

Genetics (PGx)

Seroclinix Sample Analysis

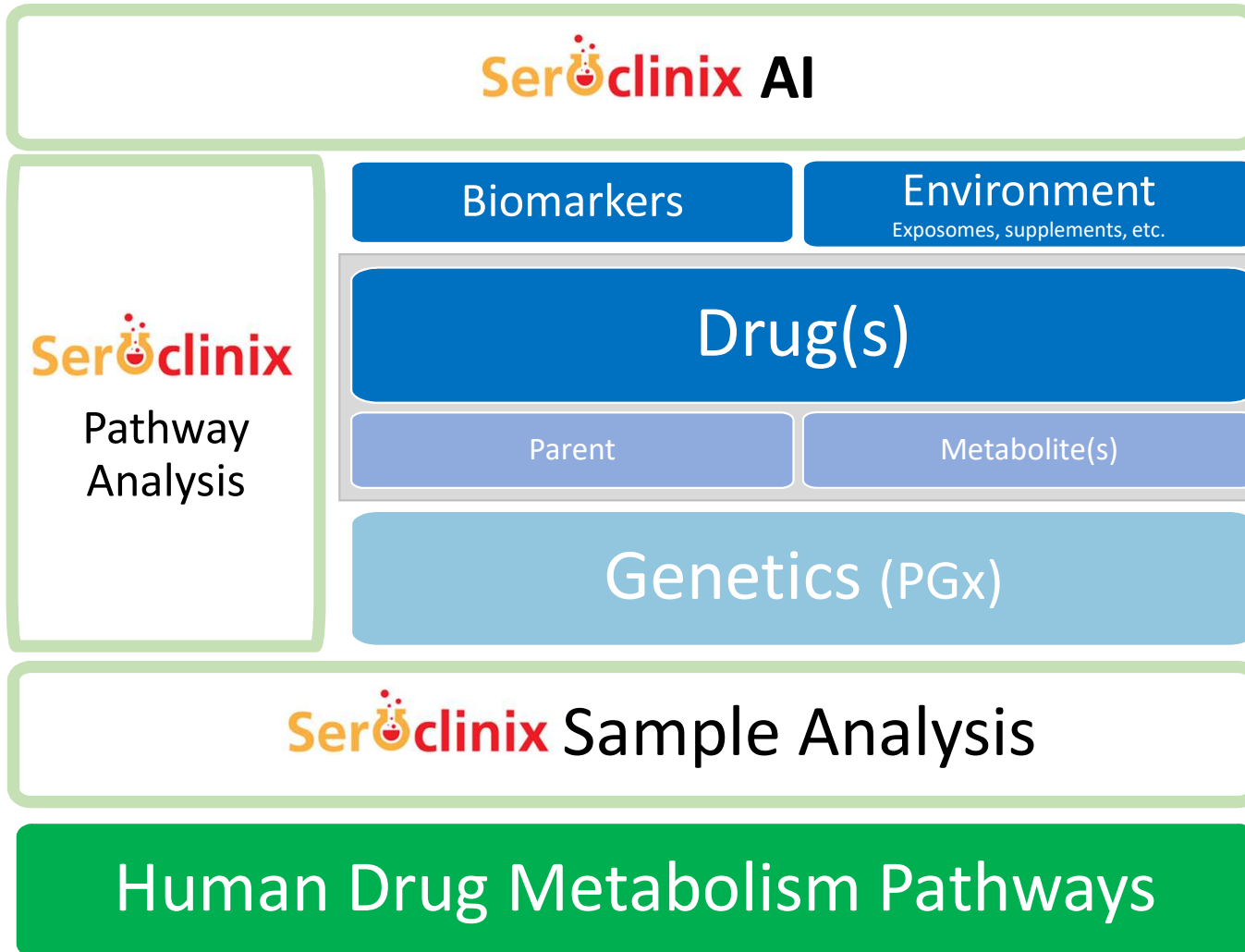
Human Drug Metabolism Pathways

Results

Personalized

Ubiquitous

Seroclinix Polypharmacy Solution



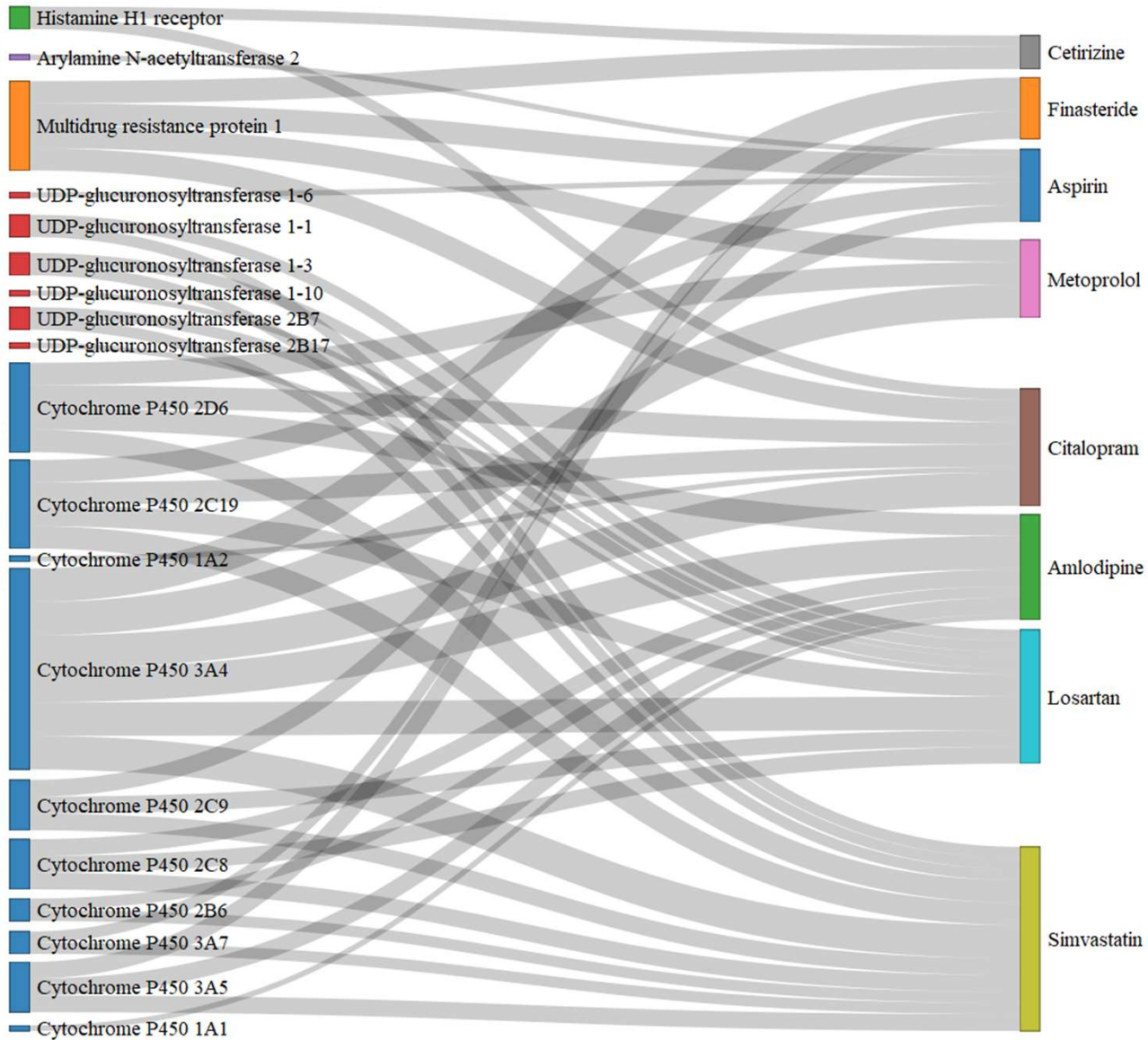
Results

Personalized

Ubiquitous

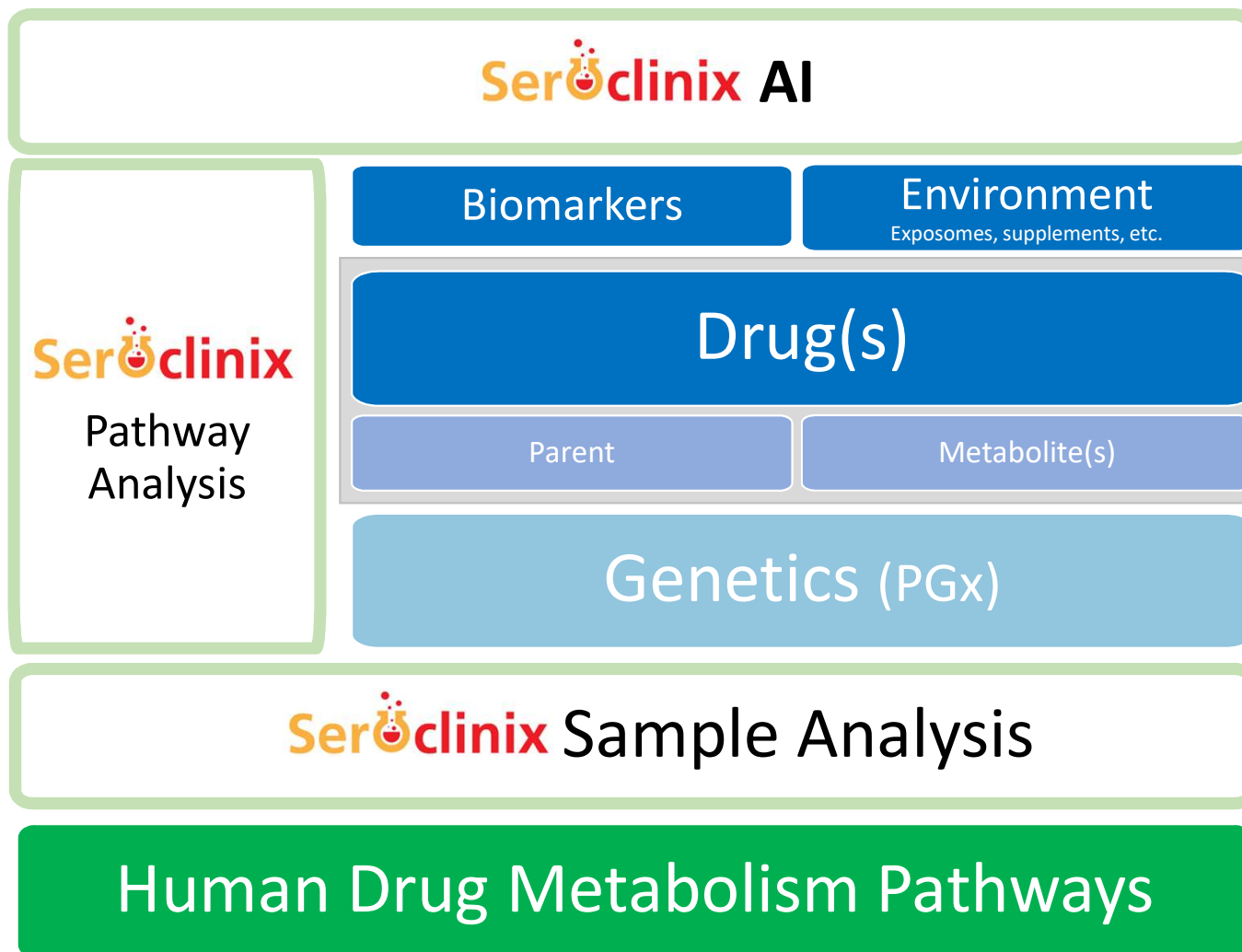
DDIs

- Enzymes
- Transporters
- Targets
- Biointeractions



Drugs

Seroclinix Polypharmacy Solution



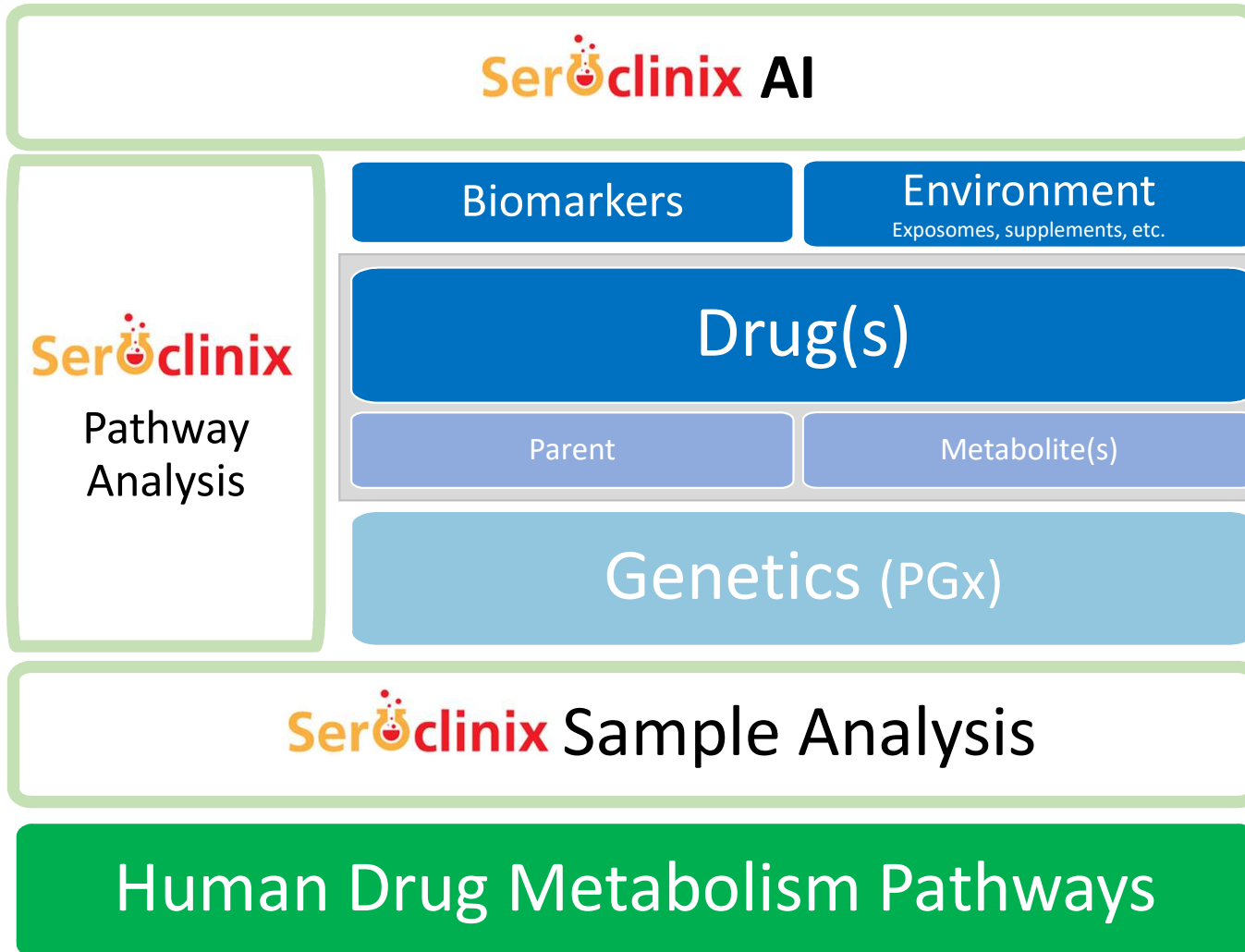
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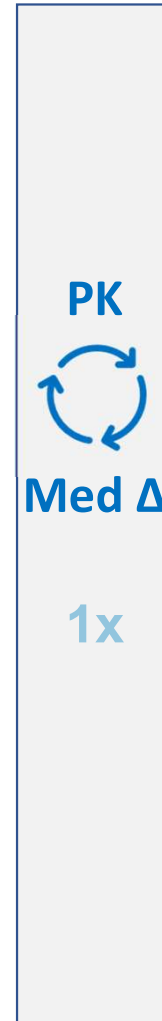
Results



Seroclinix Polypharmacy Solution



Frequency



Results



Significance of our Machine Learning

Test Results

Test Results

Test Results

Test Results

Test Results

Test Results

*Continuous data
integration to improve
service quality*

Actionable Findings

Machine Learning

Biomarkers

- Kidney health
- Concussion
- Organ function
- **Wellness + diagnostic testing**

Compounds

- Urine: Yes/No for metabolized drug presence
- Blood: **concentration levels** for drug + metabolites
- Ex. Drugs, OTC, supplements

PGx

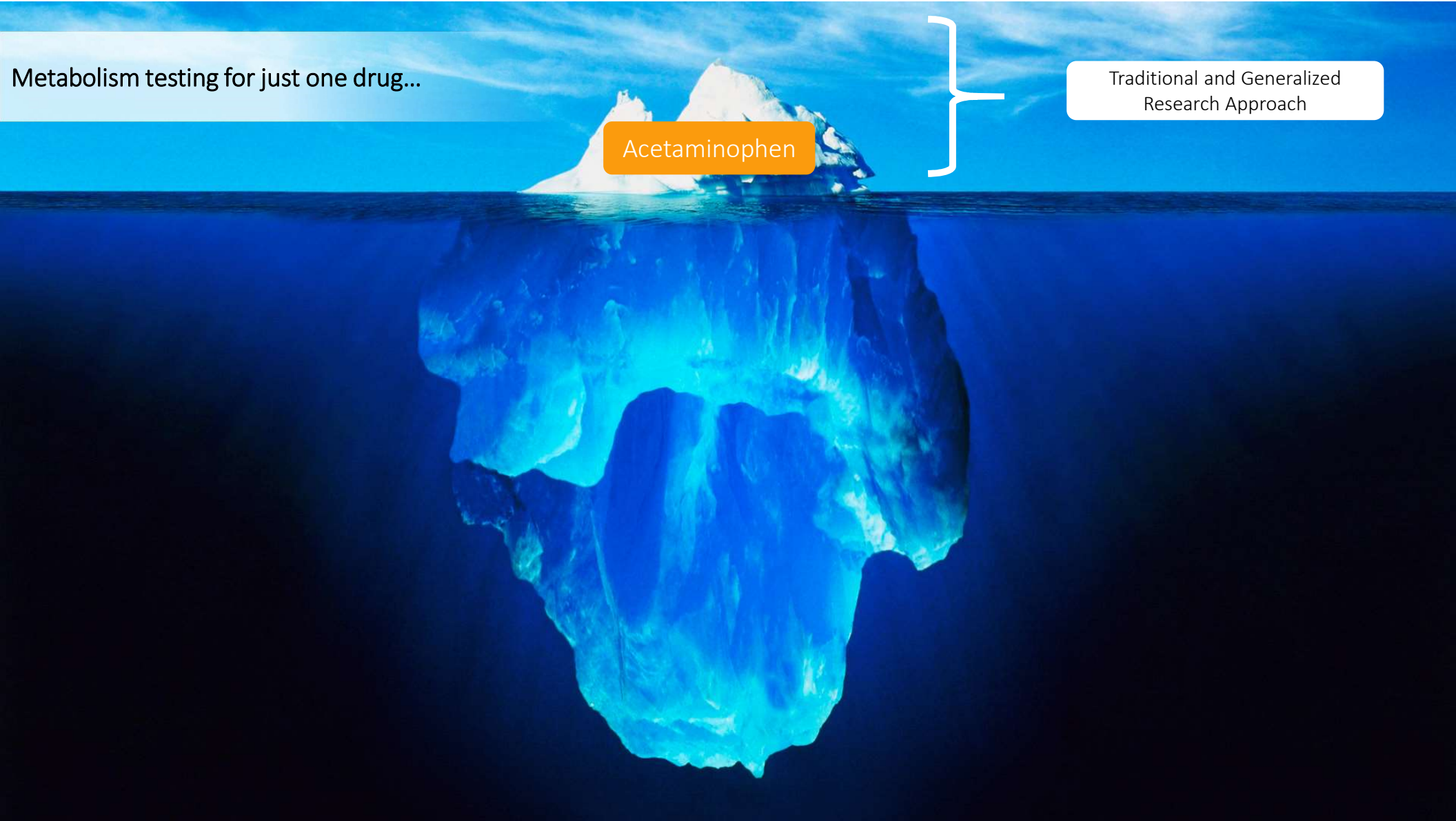
- DNA mutations impacting drug metabolism
- **Slow/Rapid Metabolizer**
- CYP and other metabolic enzymes

Drug Pathway Analysis

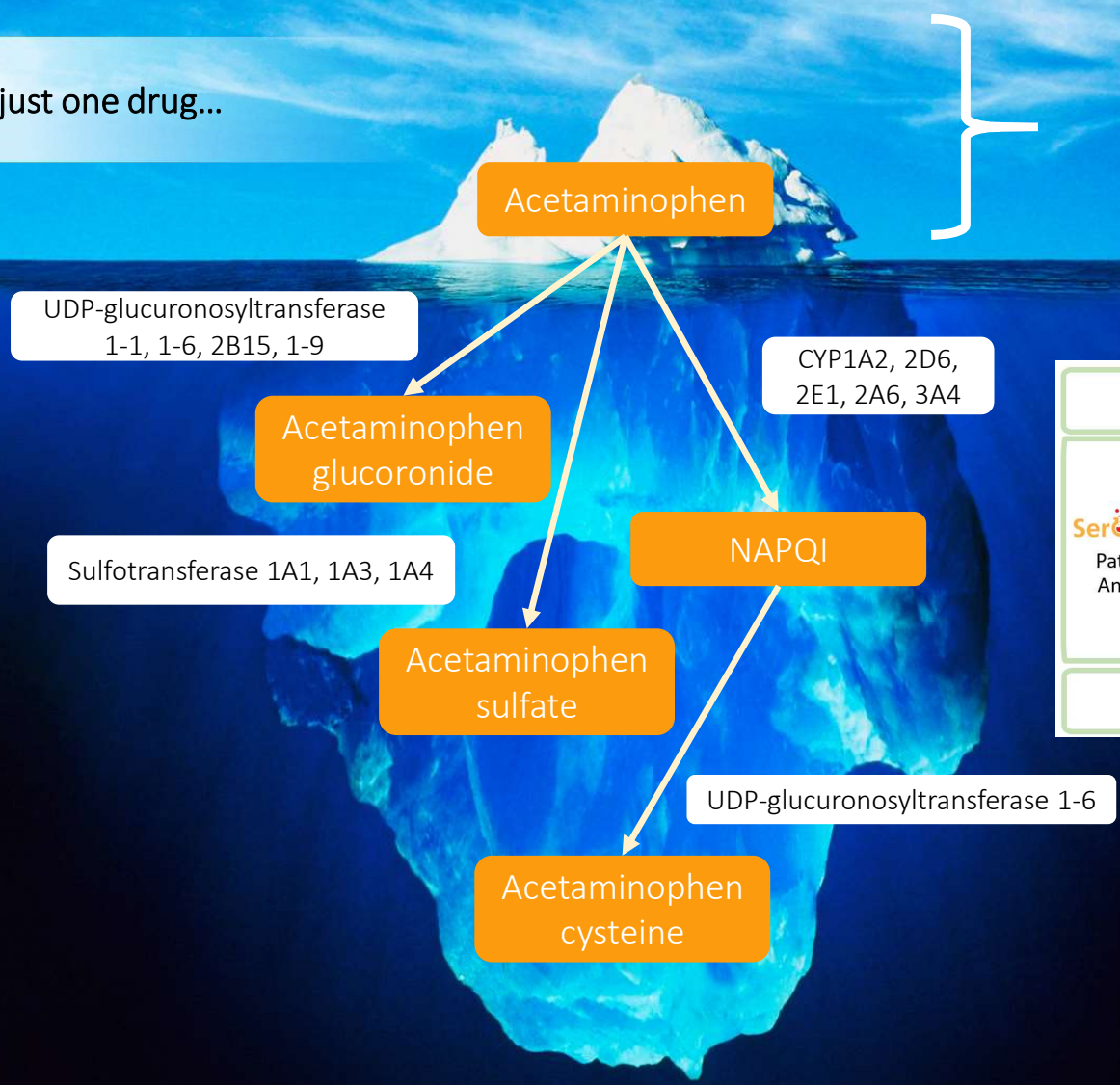
Metabolism testing for just one drug...

Acetaminophen

Traditional and Generalized
Research Approach



Metabolism testing for just one drug...



Traditional and Generalized Research Approach

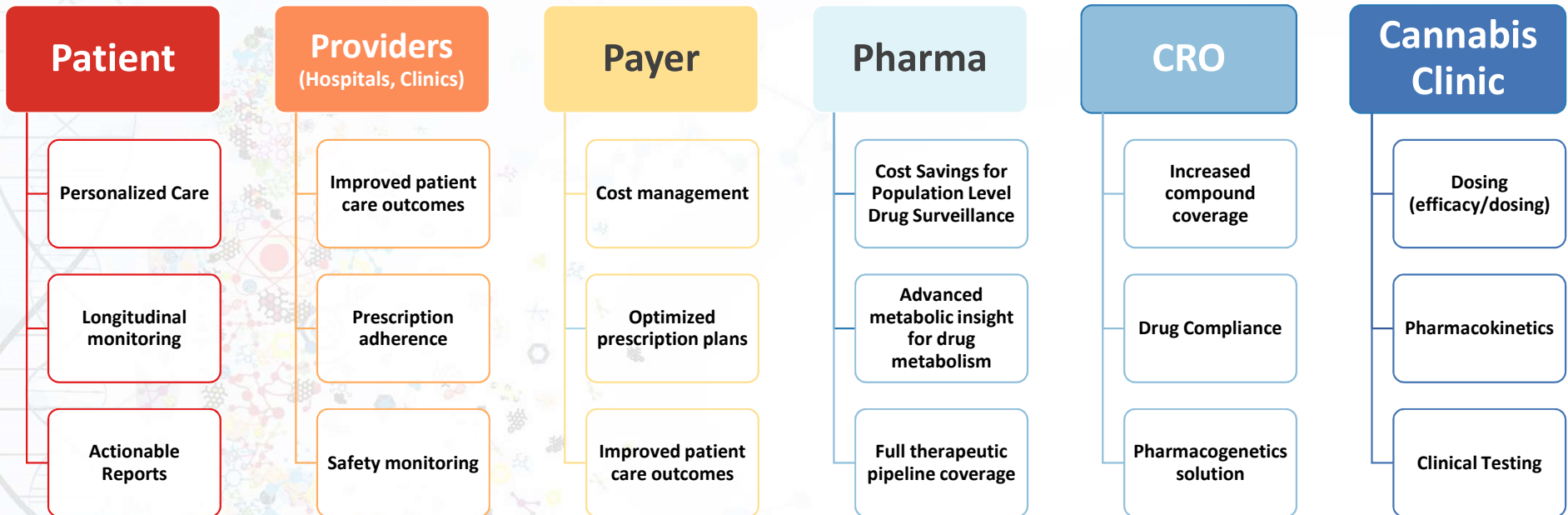
Seroclinix Personalized Approach

Seroclinix AI

Seroclinix Pathway Analysis	Biomarkers	Environment <small>Exposomes, supplements, etc.</small>
	Drug	
	Parent	Metabolite
	Genetics (PGx)	

Seroclinix Sample Analysis

Service Applications



CONFIDENTIAL

Our next big challenge in addressing DDIs...

We can do this in hospitals and clinics today
– but we wanted to make this technology
broadly available to the masses.

At-home Test Kits – Polypharmacy + PGx (DNA)



SeroSpot™ Dried Urine Collection Kit

- Re-sealable Specimen Bag
- SeroSpot™ Collection Device
- Exact Volume Pipette



SeroDrop™ Dried Plasma Collection Kit

- Re-sealable Specimen Bag
- SeroDrop™ Collection Device
- Lancets, Band-aid, Alcohol Wipe

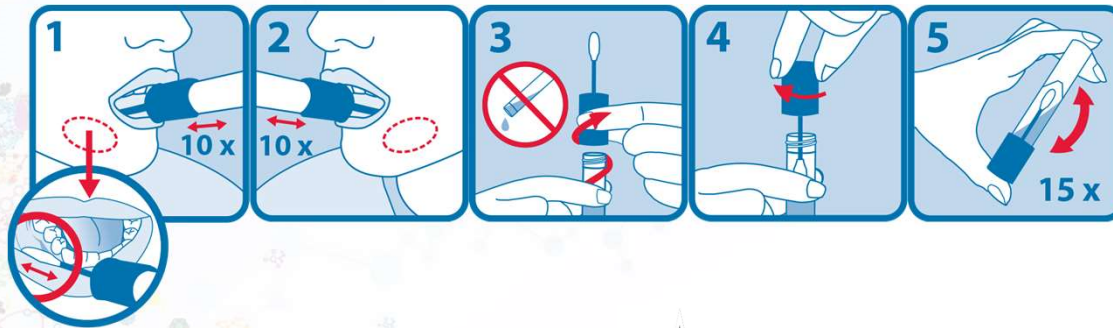


Oral Fluid Collection Kit

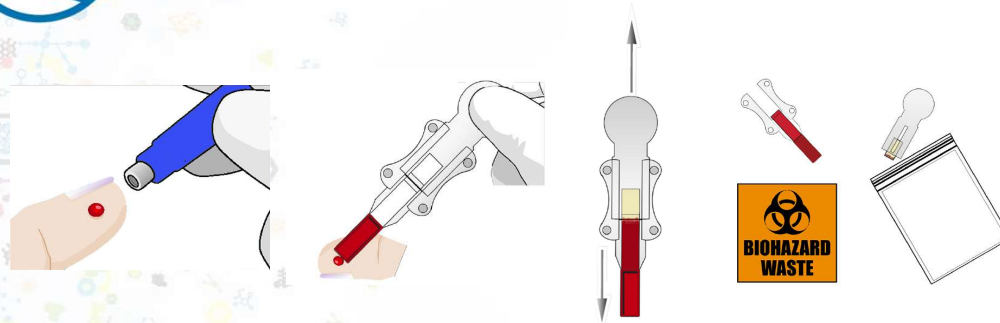
- Specimen Bag
- Oral Fluid Collection Tube

Collection Procedure

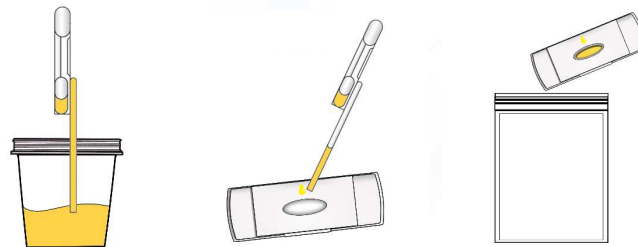
Oral Fluid



Blood-Plasma

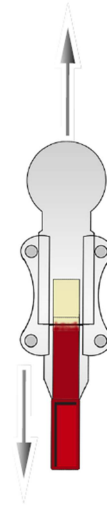
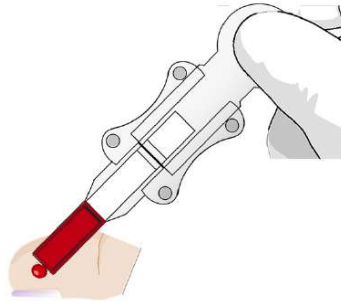
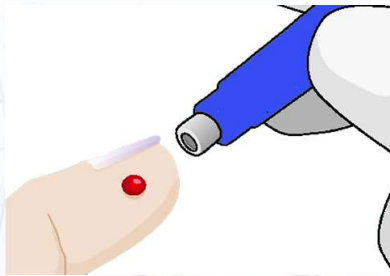


Urine



SeroDrop™

Plasma Collection Device



Prick

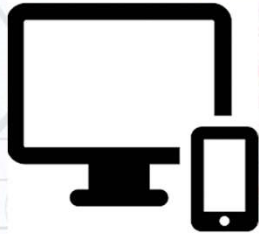
Collect

Separate

Ship

Logistics

1



Create an account
Activate your test

2



Collection samples (Blood/Urine/Oral)
using provided collection device

3



Place collected sample
back in device package

4



Mail Sample to our lab

5



Access results online

Sample Collection Device Comparison



	Phlebotomy	Dried Blood Spot	SeroDrop™	Urine Collection Cup	SeroSpot™
Sample Volume Required	5-10mL	4-5 Drops	1-2 Drops	30-50 mL	0.1 mL
Ease of Use	Professional	Self Collection	Self Collection	Self Collection	Self Collection
Integrity	Low	Low	High	Low	High
Stability	Unstable	Stable	Stable	Unstable	Stable
Hematocrit Effect	No	Yes	No		
Ease of Transportation	Burdensome	Simple	Simple	Burdensome	Simple
Cost	High	Low	Low	High	Low

The right conversations reduce the impact of DDI's

Patient

- First and foremost it democratizes testing and empowers patients
- They can then take this information and have informed discussions with their pharmacist and doctor
- Enables patients to become more involved in their care path

Pharmacist

- Enable pharmacists to have insightful, fact-based, meaningful, patient medicine reviews
- Provide new revenue-generating opportunities for pharmacists
- Annual and/or intermittent drug reviews

Doctors

- It's like having an MRI of a patients drug metabolism
 - It provides extremely powerful patient insight
 - Provides the basis for personalized medicine



Future Development

Applications

- Infrastructure + expertise to leverage forward with new kits
 - Kidney health foundation
 - Concussion
 - Cannabis
- Affordable enabler of clinical research + focused research
- Enables healthcare in remote areas
 - Seeing significant interest and uptake
- Global reach for countries, enable countries who normally can't engage in this work
- Democratizing medicine – proactive medicine vs reactionary

Applications - Intelligent Prescriptions

- Leveraging our AI
- Traditional doctor writing a script vs prescription modelling (pharmacomodelling)
- Specialty pharmacy application (PharmD)
- AI recommended prescription solutions
- Ongoing machine learning
- Clinical data driven decision making
- Outcome – less DDIs, less adverse events, optimal therapeutic outcomes, (exponentially) less risk

Personalized Prescription Solutioning

Seroclinix AI

Machine learning based insights

Pharmacogenetics

Drug-Parent Measurements (Pharmacometabolomics)

Artificial Intelligence (AI) Recommendation Engine

Prescription Check

Powered by Seroclinix AI

John Smith
1234-567-89
01-Jan-1900

Polypharmacy
Cardiovascular
BMI 23.1

Recommendation

Acetaminophen, Diphenhydramine, Evolocumab



Warfarin |

Hypermetabolizer
Enzyme interactions

[More info...](#)

Acetaminophen ✕

Diphenhydramine ✕

Atorvastatin ✕

Warfarin ✕

Confirm



Takeaways

1. This is how AI and Machine Learning can be used in clinical practice
2. Keep in mind though, it's ultimately about people
3. The final takeaway is a takeaway itself...



Thanks!